



Moneris seamlessly integrates Vawlt in their backup strategy



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António Ferreira,
Head of Infrastructure Dep., Moneris

The Client

Moneris is a premier accounting and management support group in Portugal, valued for its customer-centric approach and integrated service offerings.

With a robust network of 18 offices manned by approximately 300 skilled consultants, Moneris is dedicated to fostering excellent financial information and strategic decision-making.

Vawlt comes to Moneris at the hands of Prosonic, a Vawlt partner for the Portuguese that differentiates by the quality of service and support across all its provided services.

Highlights



Secure, simple, and cost-efficient offsite backup repository



Convincing concept, more impressive when in practice



Solution's scalability and adaptability for seamless and cost-effective IT future

The Challenge

When Moneris, a distinguished leader in accounting and management support across Portugal, sought to enhance their data management strategies, they faced a complex set of challenges. The company aimed to not only fortify their backup systems, particularly offsite copies, but also to streamline the process. “At Moneris, we were looking to store a copy of our backups in an offsite location,” explained António Ferreira, Head of Infrastructure at Moneris, highlighting the initial need that drove their search for a new solution.

The desire for simplicity was paramount, coupled with the necessity for a long-term, adaptable strategy that could evolve with the company’s needs. Moneris was acutely aware of the limitations and potential costs associated with cloud solutions, particularly egress fees, and the risk of vendor lock-in. Their rigorous backup procedures, including frequent restore tests, demanded a solution that was cost-effective yet reliable.

Moreover, the ransomware threat was a critical concern. “Vawlt offers security features we highly value, particularly ransomware protection,” Ferreira stated, recognizing the essential requirement for robust security measures.

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The Verdict

Vawlt’s solution, presented by Prosonic, promised not just to meet these needs but to exceed them. “While the concept was convincing, it was the solution’s real-world performance that truly impressed us,” Ferreira noted, affirming that Vawlt’s system performed exceptionally well under Moneris’s thorough evaluation.

Embracing this opportunity, Moneris found Vawlt’s approach to be aligned with their philosophy of simplicity and efficiency. “The entire installation and integration process was quick and straightforward,” Ferreira added, reflecting on the ease of adopting Vawlt’s technology.

Anticipating the future was also a crucial factor in their decision-making process. Ferreira underscored this, saying, “As our strategies are always long-term focused, this solution also provides us with the agility to sidestep lengthy and expensive migration projects in the future.” This foresight ensured that Moneris’s commitment to a long-term, adaptable strategy was not only met but was set to become a cornerstone of their operational resilience.

In conclusion, Ferreira affirmed, “It is the right solution for our needs. We are very satisfied”.

Full Customer Testimonial

“At Moneris, we were looking to store a copy of our backups in an offsite location and Vawlt’s solution caught our attention as soon as Prosonic presented it. Beyond just storage space, it offers security features we highly value, particularly ransomware protection.

While the concept was convincing, it was the solution’s real-world performance that truly impressed us. Moreover, the entire installation and integration process was quick and straightforward.

Furthermore, as our strategies are always long-term focused, this solution also provides us with the agility to sidestep lengthy and expensive migration projects in the future.

It is the right solution for our needs. We are very satisfied.”

António Ferreira, Head of Infrastructure Dep., Moneris.